

International Sales Manager (m/w/d)

Generated out of a passion for maintenance, omis 4.0 has developed into a central tool for maintenance in all companies with complex organizational structures. omis GmbH is one of the leading providers of maintenance management software in German-speaking countries.

Your tasks

- Development of new international markets and further development of the sales strategy
- Support in the development and implementation of marketing activities
- Monitoring of new business opportunities and support of sales partners
- Support and ongoing maintenance of existing customers
- Proactive sales activities (offer preparation, project planning discussions, contract negotiations)
- Close cooperation with management and experienced sales manager
- Presentation of the company at trade fairs and events

Your profile

- Completed commercial or technical training and several years of professional experience in the B2B sector
- Interest in digitization, software solutions, IoT, complex organizational structures
- Independent, structured way of working
- Communication and team skills
- Willing to learn, open personality
- Very good knowledge of English (spoken and written). German skill is not a must but very useful. Another foreign language is an advantage.
- Willingness to travel (mainly Europe) and intercultural competence

You can look forward to



Are you interested?

Depending on your qualification and professional experience, we can offer you a gross monthly salary starting from € 4,000 (40 h/w) for this position, plus performance-based commissioning.

Please send your meaningful application to office@omis.at. You can find further information on our webpage www.omis.at.

Working hours: Full- or part-time (from 30 h/w). **Admission:** immediately.

Place of work: Remote and min.1-2 d/w Gewerbepark 11, 4943 Geinberg.

We will discuss all other options and the actual salary situation at a first personal meeting or virtually via video conference!